

# HOW TO HAVE A \$1,000 PARTY!!!

## SET YOUR GOAL AT \$1,000 IN PARTY SALES!

That's 10-12 people at the party and 12-14 outside orders

#### OVER INVITE!

Only about 1/3 of your friends will be able to make it, so invite everybody who is living breathing, and eats. A Tupper-Connect party will help you save time too!

## PERSONALLY CALL YOUR GUESTS TO INVITE THEM

Give your invitation list a quick 2 minute phone call letting them know about your party date!

Tease them a little about your theme and the recipe you have selected. It makes a difference!

Be sure to let them know we have New Products and sales specials! Ask them to bring a friend for a special gift!

## PUT THE CATALOGS IN THE HANDS OF PEOPLE AND THEY WILL ORDER!

Give a catalog to your husband/roommate or anyone who works somewhere other than where you work. Many people have great success in sending/taking a few books to school where your children attend.

## SET A GOAL OF 12 GUESTS IN ATTENDANCE!

Give another quick call to invited guests a couple of days in advance of your party. Encourage each person to bring a friend that hasn't see a Tupperware party or catalog in the last 6 months

## TRY TO COLLECT \$300 IN OUTSIDE SALES BEFORE YOUR PARTY!

It's not hard at all to do! Just a little work and a few phone calls will do the trick!

## **EXCITEMENT IS CONTAGIOUS!**

I'm excited to be spending time with you and your friends to show you something really new, neat and exciting!

Remember I am only a phone call away!

It's 50 easy to have a \$1,000 party!

Good Luck!